Building and operating a mini-hatchery:
Sand method
For more information, to comment or to share your experience and knowledge of simple mini-hatcheries, please contact:

Antonio Rota
Senior Technical Adviser, Livestock and Farming Systems Policy and Technical Advisory Division
IFAD
E-mail: a.rota@ifad.org
or
S.M. Rafiqul Rahman
Training Officer, MFTS Project
PKSF, Bangladesh
E-mail: srmsajumahman@yahoo.com
Table of contents

About this manual 2
Acknowledgements 2
Introduction 3
Equipment and facilities needed for a sand-based mini-hatchery 5
Operating the mini-hatchery 7

Annex I: A business plan of sand-type mini-hatchery 15
Annex II: Candling eggs 17

Additional reading 19
About this manual

Backyard poultry production is an important source of income and nutrition for the rural poor in the developing world. The foundation of this system is a regular supply of chicks and ducklings. This manual describes:

- How to make a sand-type mini-hatchery;
- How to collect and select fertile eggs;
- How to place the eggs in the incubator;
- The day-to-day operation of the hatchery; and
- How to handle chicks or ducklings as they hatch.

The manual is aimed at both extension agents and backyard poultry rearers.

Acknowledgements

This manual was prepared by S.M. Rajiur Rahman, Training Officer, Microfinance and Technical Support Project, Palli Karma-Sahayak Foundation, Bangladesh.

The author is grateful to the Policy and Technical Advisory Division (PTA) of the International Fund for Agricultural Development (IFAD) for financial support and other services without which this manual could not have been prepared. The author is grateful to Antonio Rota, IFAD Senior Technical Adviser, Livestock and Farming Systems, PTA for his cooperation and important suggestions in developing the manual.

The author gratefully acknowledges the following for their assistance in preparing the manual and producing the video:

- Nigel Brett, IFAD Country Programme Manager
- Fazlul Kader, Deputy Managing Director (Operation), Palli Karma-Sahayak Foundation, Bangladesh
- Sarah Jesmin, Project Coordinator, Microfinance and Technical Support Project, Bangladesh
- Kazi Abdul Fattah, Livestock Coordinator, Microfinance and Technical Support Project, Bangladesh
- Beneficiaries of the IFAD-supported Microfinance and Technical Support Project who have established mini-hatcheries in the Districts of Kishoreganj of Bangladesh

Special thanks go to the following technical peer reviewers:

- Shabbir Ahmed Chowdhury, Director, Microfinance, Bangladesh Rural Advancement Committee International, Bangladesh
- Mohammad A. Saleque, Senior Adviser, Agriculture and Livestock, Bangladesh Rural Advancement Committee International, Bangladesh
- Olaf Thieme, Livestock Development Officer, Animal Production and Health Division, Food and Agriculture Organization of the United Nations, Rome
- Emmanuel B. Sonaiya, Department of Animal Science, Obafemi Awolowo University, Ile-Ife, Nigeria

The author wishes to thank Paul Neate for editing the manual.
Mini-hatcheries, or incubators, have been used to hatch chicken and duck eggs in Egypt and China for some 3,000 years. Mini-hatcheries have been in use in Bangladesh since the 1970s. In 1992, BRAC – a Bangladesh-based non-governmental organization – started a programme to promote the use of an incubator based on heated rice husk. However, the system was not widely adopted, largely because of poor management of fertile eggs in the supply chain. With financial support from the International Fund for Agricultural Development (IFAD), the Palli Karma-Sahayak Foundation (PKSF) expanded the conventional incubation process, producing a more efficient and functional system, building on an adapted, comprehensive training programme that covered all aspects of the rural poultry production chain. In particular, a four-week practical training programme for rural women was developed and carried out by a livestock agent at the village level.

Mini-hatcheries can be constructed from cheap materials available locally, such as rice husk, quilts and sand, to retain heat. The incubators can be easily made using readily available skills and tools.

Sand-based mini-hatcheries give the highest hatching percentages for both chicken and duck eggs (80-85 per cent and 70-72 per cent respectively, compared with 70-75 per cent and 65-68 per cent for rice husk incubators and 75-80 per cent and 60-62 per cent for rice husk and quilt incubators. As a result, sand-based incubators are gaining popularity. The advantages and disadvantages of the different types of incubators are shown in the Table below.

This manual aims to provide people with the skills and knowledge needed both to construct sand-based incubators and to operate them efficiently.
Advantages and disadvantages of different types of small-scale incubators for hatching chicken and duck eggs

<table>
<thead>
<tr>
<th>Parameter</th>
<th>Electric incubator</th>
<th>Sand method</th>
<th>Rice husk method</th>
<th>Rice husk and quilt method</th>
</tr>
</thead>
<tbody>
<tr>
<td>Electricity</td>
<td>Required</td>
<td>Not required</td>
<td>Not required</td>
<td>Not required</td>
</tr>
<tr>
<td>Equipment</td>
<td>Sophisticated modern equipment</td>
<td>Local/traditional materials</td>
<td>Local/traditional materials</td>
<td>Local/traditional materials</td>
</tr>
<tr>
<td>Installation in remote areas</td>
<td>Cannot be installed in areas without electricity</td>
<td>Can be installed in remote areas where electricity is not available</td>
<td>Can be installed in remote areas where electricity is not available</td>
<td>Can be installed in remote areas where electricity is not available</td>
</tr>
<tr>
<td>Installation cost</td>
<td>Highest</td>
<td>Lowest</td>
<td>Higher than sand method but much lower than electric incubator</td>
<td>Higher than sand and rice husk methods but much lower than electric incubator</td>
</tr>
<tr>
<td>Maintenance cost</td>
<td>Highest</td>
<td>Lowest</td>
<td>Higher than sand method</td>
<td>Higher than sand and rice husk methods but lower than electric incubator</td>
</tr>
<tr>
<td>Temperature regulation</td>
<td>Automatic</td>
<td>Easier than rice husk and quilt method</td>
<td>More difficult than sand and rice husk and quilt method</td>
<td>Easier than rice husk method</td>
</tr>
<tr>
<td>Hatching percentage (chicken eggs)</td>
<td>80-85%</td>
<td>80-85%</td>
<td>70-75%</td>
<td>75-80%</td>
</tr>
<tr>
<td>Fuel cost</td>
<td>Highest</td>
<td>Lowest</td>
<td>Higher than sand method</td>
<td>Higher than sand and rice husk method</td>
</tr>
<tr>
<td>Users</td>
<td>Only wealthy people can afford this system</td>
<td>All, including landless and resource-poor households in marginal areas</td>
<td>All, including landless and resource-poor households in marginal areas</td>
<td>All, including landless and resource-poor households in marginal areas</td>
</tr>
</tbody>
</table>
Equipment and facilities needed for a sand-based mini-hatchery

To operate a sand-based mini-hatchery you need:
- An incubator, including:
  - Kerosene lamps to heat the incubator
  - Thermometers to monitor temperature in the incubator
  - A water bowl to maintain humidity inside the incubator
  - Fertile eggs
  - Egg trays
  - Chick boxes
  - A candling box (see Annex II)
  - Antiseptic solution for washing the eggs and disinfecting the incubator
  - Somewhere to keep the incubator

Building a sand-based incubator

The incubator consists of a wooden cabinet lined with insulating material and equipped with trays to hold the sand (heat retention) and eggs. There should be a hatch in the top of the cabinet to allow hot air to be released to regulate the temperature inside the incubator.

The size of the cabinet depends on the number of eggs to be incubated. An incubator of 135 cm tall, 230 cm wide and 105 cm deep can accommodate three hatching trays and incubate 1,200 to 1,500 eggs at a time.

The cabinet should be made of wood. The walls, roof and doors should be lined with a layer of cotton wool (in rolls), 8-12 cm thick. The trays may be made of wood or metal. The trays rest on a rack made of wood or metal. The sand tray should be set 50 cm above the floor of the cabinet. The first hatching tray should be 15-20 cm above the sand tray, with each additional hatching tray set 15-20 cm above the previous tray (see diagram below). There should be a gap of 8 cm between the edges of the trays and the walls and doors of the cabinet to allow air to circulate.

![Diagram of the sand-based incubator and its internal arrangement](image-url)
The sand tray should be lined with black cloth to retain the sand and filled with a layer of sand, between 1.5-3 cm thick. The hatching trays should be lined with a layer of jute sacking and a black cloth.

**Hatchery room**

Ideally, the incubator should be kept in a room set aside for the hatchery. The room should be built using low-cost local materials (such as bamboo, straw, hardboard, polythene, etc.). It should have a door and windows that can be closed to help control the temperature in the room and hence in the incubator.
Operating the mini-hatchery

Hatchery sanitation

Good sanitation must be maintained to prevent disease in the hatchery.
A good sanitation programme consists of 90 per cent good management and 10 per cent
disinfection and fumigation.
• Wash and disinfect the floor of the hatchery room every day.
• Remove broken, infertile and spoiled eggs as soon as you see them.
• When chicks and ducklings start to hatch, remove eggshells and weak
or dead chicks immediately.
• After all the eggs have hatched, remove the trays and cloth liners and wash
and disinfect them thoroughly.

The incubation process

Chicken eggs hatch after 21 days, while duck eggs hatch after 28 days.

DAY 1

Collect fertile eggs from breeding flocks where roosters and hens
and drakes and ducks are kept together, with a ratio of at least one rooster or
drake for every 10 hens or ducks. Select well-shaped, standard-sized eggs.

Clean the eggs and wash them with a mild antiseptic solution in hot water.
Locally available household antiseptics such as Dettol® and Savlon® can be
used for this.

Place the clean eggs in egg trays, put them in a sunny place and
warm them to 100° F (37.5° C). Alternatively, warm them carefully
over a kerosene stove.

Eggs can be stored for up to
7 days at 59° F to 64.4° F
(15° C to 18° C) and
75-80 per cent relative
humidity before being
placed in the incubator.

Purchase eggs from
nearby breeding flocks to
minimize the distance the
eggs must be transported.
Take care to avoid
damaging the eggs in
transit and protect them
from large changes
in temperature.

Warming eggs in the sun.
Place two or three lit kerosene lamps in the incubator and allow the temperature in the incubator to rise to 98°F to 100°F (36.5°C to 37.5°C). This should take 2 to 3 hours. The lit kerosene lamps must be clean and the operator should be careful to regulate the flame to avoid producing smoke, which would poison the embryos in the eggs.

Once the incubator has reached the desired temperature, carefully arrange the warm eggs on the hatching trays. The eggs should be set at a 45° angle, with the narrower end pointing down.

Place a bowl of water on the floor of the incubator to maintain humidity at 70-80 per cent.

Maintain the humidity in the incubation box at 70-80 per cent. Ideally, you should measure the humidity using a hygrometer. If the air in the incubation box is dry, the eggs will take longer to hatch.

Place a laboratory thermometer on each hatching tray and check the temperature every time you turn the eggs (6 to 8 hours). If the temperature falls below 98°F (36.5°C), increase the size of the flame of the kerosene lamps. If it rises above 100°F (37.5°C), open the hatch in the top of the incubator to release some hot air and reduce the flames in the lamps or remove one or more of the lamps.

Ideally, monitor the humidity in the incubation box using a hygrometer.
DAYS 2 TO 18 (CHICKEN EGGS) AND
DAYS 2 TO 24 (DUCK EGGS)

Turn the eggs every 6 to 8 hours.

Carefully turn the eggs
every 6 to 8 hours.

Continue turning the eggs until Day 18 for chicken eggs and until Day 24 for duck eggs.

Check the temperature inside the incubator every time you turn the eggs to ensure that it is consistently between 98° F and 100° F (36.5° C to 37.5° C).

If the temperature falls below 98° F (36.5° C), increase the size of the flame of the kerosene lamps. If it rises too high, open the hatch in the top of the incubator to release some hot air and reduce the flames in the lamps or remove one or more of the lamps.

Remove and throw away any broken eggs.

Add water to the water bowl in the incubator whenever it runs low. This is important to maintain the humidity in the incubator.
CANDLING THE EGGS: DAYS 7 AND 14 (CHICKEN EGGS), AND DAYS 7 AND 21 (DUCK EGGS)

Candle the eggs on Day 7 and Day 14 to identify infertile and spoiled eggs.

Remove all the infertile and spoiled eggs from the incubation chamber. After 7 days infertile eggs are still safe to eat, but spoiled eggs should be discarded. After 14 days, spoiled eggs need to be discarded.

Some 75-90 per cent of eggs from a good breeding flock should be fertile.

- **Fertile egg:**
  You will see a faint pattern of blood vessels.

- **Infertile egg:**
  These are transparent, with no sign of blood vessels.

- **Spoiled egg:**
  These are opaque.

Check the temperature inside the incubator every time you turn the eggs (6 to 8 hours). It should be kept at 98°F to 100°F (36.5°C to 37.5°C).
DAY 19 (CHICKEN EGGS)

Stop turning the eggs.

Cracks are seen on the chicken eggshells.

Once a day, gently moisten the eggs using a wet cotton cloth to soften the shell and help the chicks emerge.

DAY 20 (CHICKEN EGGS)

Chicks will start to come out from the eggs.

DAY 21 (CHICKEN EGGS)

Most of the chicks will have hatched.

If a chick is having difficulty getting out of the egg, wash your hands and then gently break the shell, taking care not to tear the chick’s umbilical cord.
Chicks are dry within 30 to 45 minutes after emerging from their shells. Once dry, they rapidly overheat in the incubator. Remove chicks as soon as they are dry and place them in a holding basket equipped with a heat lamp to keep them warm.

Day-old chicks from the hatchery are now ready for the next production phase: brooding.

Remove eggshells, dead chicks and spoiled eggs from the hatching trays. Dispose of them hygienically, for example by burying them in the soil.

Once all the chicks have hatched, remove the cloth linings from the hatching trays and clean and disinfect the incubator thoroughly so that it is ready for the next batch of eggs.
DAY 24 (DUCK EGGS)
Stop turning the eggs.

DAY 26 (DUCK EGGS)
Cracks are seen on the duck eggshells.

Gently moisten the eggs using the wet cotton cloth to soften the shell and help the ducklings to emerge.

DAY 27 (DUCK EGGS)
Ducklings start to hatch from the eggs.

DAY 28 (DUCK EGGS)
Most of the ducklings will have hatched from the eggs.

If a duckling is having difficulty getting out of the egg, wash your hands and gently break the shell, taking care not to tear the umbilical cord of the duckling.

Hatched ducklings.

Remove duckling gently from the egg taking care not to tear the umbilical cord.
Ducklings dry within 30 to 45 minutes after emerging from their shells. Once dry, they rapidly overheat in the incubator. Remove the ducklings as soon as they are dry and place them in a holding basket equipped with a heat lamp to keep them warm.

Day-old ducklings from the hatchery are now ready for the next production phase: brooding.

Remove eggshells, dead ducklings and spoiled eggs from the hatching trays. Dispose of them hygienically, for example by burying them in the soil.

Once all the ducklings have hatched, remove the cloth linings from the hatching trays and clean the incubator thoroughly so that it is ready for the next batch of eggs.
Annex I

A business plan of sand-type mini-hatchery

**Incubator establishment costs**

<table>
<thead>
<tr>
<th>Description</th>
<th>Measurement/quantity</th>
<th>Approximate cost (BDT)</th>
<th>United States dollars*</th>
</tr>
</thead>
<tbody>
<tr>
<td>Incubator</td>
<td>Height 135 cm x width 230 cm x depth 105 cm</td>
<td>8 000/-</td>
<td></td>
</tr>
<tr>
<td>Open weave tray</td>
<td>2</td>
<td>80/-</td>
<td></td>
</tr>
<tr>
<td>Kerosene lamp, bulb</td>
<td>3</td>
<td>500/-</td>
<td></td>
</tr>
<tr>
<td>Thermometer</td>
<td>3</td>
<td>50/-</td>
<td></td>
</tr>
<tr>
<td>Black cloth</td>
<td>5 m</td>
<td>300/-</td>
<td></td>
</tr>
<tr>
<td>Cotton</td>
<td>10 kg</td>
<td>1 500/-</td>
<td></td>
</tr>
<tr>
<td>Jute sacks</td>
<td>4 (estimate)</td>
<td>120/-</td>
<td></td>
</tr>
<tr>
<td>Candler</td>
<td>1</td>
<td>150/-</td>
<td></td>
</tr>
<tr>
<td>Water pot</td>
<td>1</td>
<td>100/-</td>
<td></td>
</tr>
<tr>
<td>Marker</td>
<td>1</td>
<td>30/-</td>
<td></td>
</tr>
<tr>
<td>Egg tray</td>
<td>20</td>
<td>500/-</td>
<td></td>
</tr>
<tr>
<td>Chick box</td>
<td>5</td>
<td>750/-</td>
<td></td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td></td>
<td><strong>12 080/-</strong></td>
<td><strong>170</strong></td>
</tr>
</tbody>
</table>

* 1 US$ = 71 Bangladesh taka (BDT).

**Operational costs for incubating 600 eggs**

<table>
<thead>
<tr>
<th>Description</th>
<th>Measurement/quantity</th>
<th>Approximate cost (BDT)</th>
<th>United States dollars*</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Chicken eggs</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Fertile eggs</td>
<td>600 eggs x 8.50 BDT per egg</td>
<td>5 100/-</td>
<td></td>
</tr>
<tr>
<td>Kerosene, disinfectant, antiseptic solution, etc.</td>
<td>Lump sum</td>
<td>600/-</td>
<td></td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td></td>
<td><strong>5 700/-</strong></td>
<td><strong>80</strong></td>
</tr>
<tr>
<td><strong>Duck eggs</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Fertile eggs</td>
<td>600 eggs x 7.50 BDT per egg</td>
<td>4 500/-</td>
<td></td>
</tr>
<tr>
<td>Kerosene, disinfectant, antiseptic solution, etc.</td>
<td>Lump sum</td>
<td>800/-</td>
<td></td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td></td>
<td><strong>5 300/-</strong></td>
<td><strong>75</strong></td>
</tr>
</tbody>
</table>

* 1 US$ = 71 BDT.
### Income per batch of 600 eggs

#### Chick production

<table>
<thead>
<tr>
<th>Description</th>
<th>Calculation</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Chicks hatched</td>
<td>510 (hatchability of 85 per cent)</td>
<td>10 710 BDT</td>
</tr>
<tr>
<td>Chick sales</td>
<td>$510 \times 21 \text{ BDT per chick} = 10 710 \text{ BDT (US$151)*}$</td>
<td></td>
</tr>
<tr>
<td>Sale of edible eggs after first candling</td>
<td>$70 \text{ infertile (edible) eggs} \times 5.5 \text{ BDT per egg} = 385 \text{ BDT (US$5)}$</td>
<td></td>
</tr>
<tr>
<td>Total sales</td>
<td></td>
<td>11 095 BDT</td>
</tr>
<tr>
<td>Net income</td>
<td>11 095 BDT $- 5 700 BDT = 5 395 BDT (US$76)$</td>
<td></td>
</tr>
</tbody>
</table>

* 1 US$ = 71 BDT.

#### Duckling production

<table>
<thead>
<tr>
<th>Description</th>
<th>Calculation</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ducklings hatched</td>
<td>432 (hatchability of 72 per cent)</td>
<td>7 776 BDT</td>
</tr>
<tr>
<td>Duckling sales</td>
<td>$432 \times 18 \text{ BDT per duckling} = 7 776 \text{ BDT (US$110)*}$</td>
<td></td>
</tr>
<tr>
<td>Sale of edible eggs after first candling</td>
<td>$70 \text{ infertile (edible) eggs} \times 5.5 \text{ BDT per egg} = 385 \text{ BDT (US$5)}$</td>
<td></td>
</tr>
<tr>
<td>Total sales</td>
<td></td>
<td>8 161 BDT</td>
</tr>
<tr>
<td>Net income</td>
<td>8 161 BDT $- 5 300 BDT = 2 861 BDT (US$40)$</td>
<td></td>
</tr>
</tbody>
</table>

* 1 US$ = 71 BDT.

Note: Depreciation of 150 BDT to 160 BDT (US$2) may be deducted from each batch income. This is based on total fixed cost for the incubator of 12,080 BDT, with an operational life of 10 years and utilization for 8 months per year, i.e. depreciation spread over 80 months.
Candling eggs

Candling is the process of shining light through an egg to determine whether the egg is fertile, infertile or spoiled.

The manual recommends candling on Day 7 and Day 14 for chicken eggs, and Day 7 and 21 for duck eggs. The principle is simple: In a dark room a source of light is placed against the eggshell, and the light passes through illuminating its contents. If the egg is fertile a tiny network of blood vessels emerging from a dark red spot (similar to a spider) will be seen (see photo below). If the egg is infertile the yolk will appear as a floating shadow with no sign of blood vessels. And if the egg is spoiled it will appear opaque.

A candler can be easily made by using a 25 to 60 Watt light bulb (if electricity is available) or a candle placed in a container (small box or empty tin can), with a hole (3-4 cm) to let the light pass through (Figure 1). A battery torch can also be used with a box or tin can placed on top and the egg positioned over a hole to allow the light to shine through (Figure 2).

**Remember:**

- Always handle the eggs with care and do not keep them out of the incubator for more than 10 to 15 minutes.
- Infertile chicken eggs at Day 7 can be consumed, while infertile chicken eggs at Day 14 must be disposed of hygienically.

![Figure 1. Candler using a light bulb](image1.png)

![Figure 2. A torch candler](image2.png)
Additional reading


