### **SPEAKER PROFILES**

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# How to deliver agile and sustainable procurement through innovative approaches?

#### THOMAS ERIKSSON

Director, Operational Policy and Results Division, IFAD



Thomas Eriksson is the Director of the Operational Policy and Results Division (OPR). He leads the Division in overseeing IFAD's operational policies and procedures, compliance with environmental and social safeguards and project procurement policies, the performance based resource allocation mechanism, and IFAD's development effectiveness agenda including monitoring and results reporting.

Previously, Eriksson was Deputy Director Donor Co-financing at the European Bank for Reconstruction and Development in London. Prior to this, he worked as Deputy Resident Representative for UNDP in Mongolia, and earlier he served UNDP in different functions spanning policy, operations and project implementation — both in the field and in headquarters.

Eriksson is a Swedish national and has an MA in Business Administration from the University of Gothenburg, Sweden.

#### **ENZO DE LAURENTIIS**

Chief Procurement Officer, World Bank



Enzo de Laurentiis is the World Bank's Chief Procurement Officer, in the Operations Policy and Country Services Vice-Presidency. Previously, he served as Manager of the Procurement Policy Unit in the same Vice-Presidency, as a Practice Manager in the Governance Global Practice, and as the Regional Procurement Manager for the East Asia and Pacific and the Latin America and Caribbean Regions of the World Bank.

Prior to joining the World Bank as Procurement Specialist in 1998, Mr. de Laurentiis was Projects Director and later Vice President of an international consulting firm providing advisory services on procurement to Multilateral Development Banks, countries and the private sector.

Mr. de Laurentiis has been a member of the adjunct faculty at American University Washington College of Law in Washington, D.C., from 1992 to 2004, teaching international contracts and international procurement law. He has also prior legal and international banking experience.

Mr. de Laurentiis holds a law degree (Dottore in Giurisprudenza) from the University of Trieste in Italy and a Masters of Laws (LL.M.) in International Legal Studies from American University Washington College of Law.

#### JEFFREY TAYLOR

Director, Procurement Division 1, Procurement, Portfolio and Financial Management Department, Asian Development Bank (ADB)



Mr. Jeff Taylor is currently the Director of Procurement Division 1 of ADB's Procurement, Portfolio and Financial Management Department. His division covers ADB's portfolio in Central, West and South Asia. Jeff has been working on the public procurement of infrastructure projects for 33 years. The last 13 of which have been with ADB. In his time with ADB he has been regional procurement head for Central, West Asia; Secretary to ADB's Operational Procurement Committee; Head of ADB's Institutional Procurement and chairperson of its Institutional

Procurement Committee. He is a Chartered Member of the Institute of Purchasing and Supply and holds a Master of Science in Procurement.

#### JAN JACKHOLT

Director of Procurement, European Bank for Reconstruction and Development (EBRD)



Jan Jackholt is Director of the procurement function at the European Bank for Reconstruction and Development. Jan is a Swedish National and holds a Master in Business Administration from Uppsala University. Before joining the EBRD in 1999 Jan was working with procurement and implementation of IFI and donor funded development projects in Latvia, Estonia, Zambia, Vietnam and Poland. Apart from the very important day to day support to the Bank's projects and the cooperation with other International institutions Jan consider the establishment of the International Master Class in Public Procurement Management with Tor Vergata University in Rome and the Belgrade Law Faculty amongst the most rewarding achievements in his career. The Master classes have

formed a natural and large network of public procurement professionals in the Bank's countries of operations that consists of not only skilled procurement professionals but also friends.

#### SHIRLEY MAUD GAYLE

Senior Procurement Specialist, Inter-American Development Bank (IDB)



Shirley Maud Gayle is a Development Professional with track record in international trade and development financing. She is currently a Procurement Specialist at the Inter-American Development Bank, providing legal, policy and practical guidance to Government Agencies in the execution of major procurement of works, goods, consulting and non-consulting services, and advising on the development of national procurement systems. Previously, she had served for more than 10 years as a Senior Director for Procurement Policy at the Ministry of Finance, Jamaica. She holds an MBA from the Nova Southeastern University in Florida.

#### **AISHA NADAR** Senior Procurement Specialist, Advokatfirman Runeland AB



Aisha Nadar is a senior consultant specialised in infrastructure procurement and dispute management at Advokatfirman Runeland AB, Stockholm, Sweden. For over 30 years, Aisha has been actively involved in all phases of the negotiation and implementation of large-scale cross-border infrastructure defence programmes. Her procurement international contract management experience includes holding senior level positions in the United States, the Middle East and Europe. Aisha joined Advokatfirman Runeland as a contract and dispute resolution consultant in September 2012, where she regularly advises clients on strategic procurement planning, contract drafting, management and dispute resolution.

Aisha has carried out assignments related to dispute resolution for organisations such as the World Bank, USAID and the US DOD. Aisha is a member of FIDIC's executive committee, the chair of FIDIC's procurement policy sub-committee and is listed on FIDIC President's List of Accredited Adjudicators. Aisha holds a BS in electrical engineering from University of Nebraska, an MBA from University of Texas-Austin and an LLM in international commercial dispute resolution from Queen Mary, University of London.

## PRISCILLA TORRES Lead Procurement Advisor, Operational Policy and Results Division (OPR), IFAD



Priscilla Torres is Lead Procurement Advisor in IFAD's Operational Policy and Results Division (OPR), which aims to enhance IFAD's development effectiveness, in the Programme Management Department (PMD). PMD is responsible for developing and managing the programmes and projects that IFAD supports through loans and grants, which amount to an average of US\$1 billion a year in recent years, or US\$2.2 billion when cofinancing is included.

Prior to joining IFAD in 2019, she was Legal and Contracts Management Officer for the multi-year Strategic Heritage Plan Project at the United Nations Office in Geneva. Torres has also served as Procurement Officer at the Comprehensive Nuclear Test Ban

Treaty Organization (CTBTO) in Vienna, UNICEF in Copenhagen, the United Nations Peacekeeping Mission in the Democratic Republic of Congo and Uganda, and at the United Nations Headquarters in New York. She is a national of Peru and holds a master's degree in law from the Universidad Femenina del Sagrado Corazon in Lima, Peru.

**DINA SALEH**Regional Director, Near East, North Africa and Europe Division, IFAD



Ms. Dina Saleh is the Regional Director of the Near East, North Africa and Europe Division (NEN) in IFAD. Before that, she was based in Cairo leading the IFAD's Middle East and North Africa Hub as Sub-Regional Director. Ms. Saleh has over 20 years international experience in development projects and programs in Eastern Europe, the Middle East, and North Africa, Sub-Saharan Africa, and Asia.

She also served as the Regional Portfolio Adviser for the Near East, North Africa and Europe Division. Prior to joining IFAD in 2007, Ms. Saleh worked at the United Nations Office for Project Services in Nairobi, Tunis and Rome and with private sector companies. She

holds an MSc from the University of London in Development Finance and a Bachelor's degree in Business Administration from United States International University.

## GLADYS H. MORALES Senior Innovation Adviser, Change, Delivery and Innovation Unit (CDI), IFAD



Gladys H. Morales is Senior Innovation Adviser at the Change Delivery and Innovation Unit at IFAD. She has led the digital transformation of Government and UN agencies' projects in Latin America, Asia and Europe. She is also familiar with the startup eco-system having worked in a management position for a digital advertising startup while she was living in Indonesia and founding her own startup in Italy. Before joining IFAD, Morales was an Advisor at the International Poverty Reduction Centre in China (IPRCC) where she led the design of digital platforms and established partnerships and knowledge networks for the Global Poverty Reduction and Inclusive Growth (GPIG) Portal. Morales of the Regional Ambassador in Italy of the Global Blockchain

Business Council (GBBC). She is a graduate from the Executive Programme on Digital Business Leadership at Columbia Business School, Columbia University in New York, has a Master in Development Economics and International Cooperation from University of Rome, Tor Vergata and a Bachelor of Science in Foreign Service and International Economics from Georgetown University.